

JOÃO SEM NOME

OBJECTIVE

Experience in the Supply Chain, Foreign Trade and Logistics departments.

SUMMARY OF QUALIFICATIONS

- Coordinated the Import, Export and Logistics departments for products of the Chemical, Pharmaceutical and Beverage industries.
- Experience with the Ministry of Agriculture and trade associations geared toward Foreign Trade.
- International experience in import and export operations.
- Monitored SOP, performed the strategic analysis and negotiated the closing of contracts with Carriers, Warehouses, Customs Warehouses and Distribution Centers.
- Developed the production and shipment plan together with suppliers and international clients, deployed BID, analyzed and closed freight, international insurance, researched the best alternative on the market, consolidating operations in search of optimization. Analyzed budgeted x actual costs, defined actions plans, managed routines, maintained contact with internal and external customers. Managed cargoes, handling and storage indicators, analyzed the possibility of moving equipment, negotiated with decision-makers.
- Performed the Logistics Planning, drafted operational procedures, priced new projects, involved in the deployment of the ISO quality system, coordinated teams, developed databases as a palliative way to deploy projects, developed layouts, structured and deployed projects, provided consulting services, developed operational flowcharts.
- Experience in the merger of procurement departments and in corporate mergers.
- Managed savings-generating projects.

PROFESSIONAL EXPERIENCE

XXXX XX XXXXXX – 09/2009 to date.

Import/Supply Chain

- Responsible for the import activities of the company, coordinating everything from the placing of orders, planning and negotiation with suppliers to the delivery of the product at the industrial line, contemplating, therefore, all phases of the customs clearance process, contracting of services, KPI analysis and other activities of the process, coordinating and monitoring the people involved. Interfaced with other business units regarding regulatory, fiscal, financial, planning and production affairs.

XXXXX XXXXXXXX – 09/2004 – 06/2009

Export & Import/Supply Chain

- Responsible for the department and all import & export activities of the company, involving everything from the placing of orders to the delivery of the product, contemplating, therefore, all phases of the customs clearance process, contracting of services and other activities relevant to the process, coordinating and monitoring.

Logistics

- Negotiated transports and distribution centers in Brazil. Coordinated the logistics and transports. Analyzed the distribution network, controlled inventories. Developed strategies, management, import and export reports.

XXXXXX – xxxxxxxxxxxxxxxxxxxxxx - 04/2003 – 09/2004

Logistics

- Buyer of freight, managed the routine, optimized freight costs, designed for optimization of modes, obtained transport synergies, set up task forces for commercial or operational problems, managed the loading grid, controlled operational handling and storage indicators.

XXXXXXXXXXXX - 10/2001 – 04/2003

Logistics

- Coordinated and developed projects, priced proposals, coordinated clients, developed layouts and provided consulting services.

XXXXXXX XXXXXXXX - 05/2000 – 11/2000

Trainee

- Responsible for the Motorola account regarding the import/export process.

ACADEMIC BACKGROUND

2007 – 2007 Babson School of Executive Education – Wellesley/MA (USA)

Entrepreneur, Executive and Shareholder Development Program

2006 – 2007 FGV – Fundação Getúlio Vargas – Campinas/SP

MBA - Business Logistics

2001 – 2001 Universidade de São Paulo – USP – São Paulo/SP

Specialization - Financial Market Operator

1997 – 2000 Universidade Paulista – UNIP – Campinas/SP

Business Administration - Foreign Trade

1993 – 1995 Escola Técnica de Campinas – Campinas/SP

Data Processing Technician

EXTRACURRICULAR COURSES

2011 APICS CPIM

2009 CALLAN SCHOOL - England, English language improvement course.

2008 ICEX – Instituto de Estudos das Operações de Comércio Exterior – São Paulo/SP

SISCARGA – Siscomex Carga

2006 SINDAG – Sindicato Nacional da Indústria de Produtos para Defesa Agrícola – São Paulo/SP

Transport Insurance

2006 ABIQUIM – São Paulo/SP

Preparations for the Shipment of Hazardous Products

2005 Revista – Meio ambiente industrial – São Paulo/SP

Management of Chemical Transports

2004 UNICAMP – Universidade Estadual – Campinas/SP

Extension course in Logistics.